



EXCHANGES

A quarterly publication of The Real Estate Exchange



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REAL ESTATE AWARDS
&
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CREW



Member
Organization
of the
Commercial
Real Estate
Women
Network

NETWORK

13th ANNUAL CONNECTICUT REAL ESTATE AWARDS & 2008 DEVELOPERS SHOWCASE

2008 BLUE RIBBON AWARD WINNERS

Adaptive Reuse Award



The Metropolitan
Submitted by
Hannah Real Es-
tate Investors, LLC

This project represents one of the first conversions of a significant, non-performing CBD office building to residential use in Stamford. In 2006 this 5-story building was functionally obsolete and vacant. Today it contains 39 luxury loft style residences and 12 new townhomes.

Community Spirit Award

Swift Village
Submitted by Hartford Area
Habitat for Humanity



Hartford Habitat completed 13 new homes for hard-working low-income families in 2007. Over 65 children, mothers, fathers, and a few grandparents are now proud owners of their own home. These new homes are part of North-end Hartford neighborhood project, which comprises 30 Habitat homes. In addition to 5,400 volunteers, each Habitat family will also invest 150 hours of sweat equity to help build a neighbor's home.

Community Impact Award

Oxford High School
Submitted by
O & G Industries,
Inc.



In September 2007, the Town of Oxford opened the doors to the first high school dedicated to the students of their own town. Although the decision to build a new school was made, the concept was not officially approved until a fourth ballot which meant following a four-year old construction budget after a multi-year run up in material and labor costs. Now, after extensive site work and creative design, Oxford residents now have a school for its 750 students to call their own.

Green Building Award



The Burton Family Football Complex & Mark. R. Shenkman Training Center
Submitted by JCY Architecture

This new 170,000 sq. ft. facility is UCONN's first LEED certified building and is the first athletic facility in

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**The 13th ANNUAL CONNECTICUT REAL ESTATE AWARDS
& 2008 DEVELOPERS SHOWCASE.....**

the Nation to achieve LEED Silver Certification. In addition to using energy efficient systems: 87% of construction waste was recycled; 45% of the projects materials were manufactured within 500 miles of the site; and the facility is completely paperless.

Economic Impact Award



**Cabela's
Submitted by
The Rentschler
Field Develop-
ment Co.
& Cabela's
Retail Inc.**

The opening of this retail destination launched the \$2 billion, 18-year, 6 million square foot redevelopment plan of Rentschler Field. Not only is it the first major retailer to open on the former East Hartford airfield, the 200,000 square foot outdoor activities superstore draws shoppers, and tax revenue from all over New England. The store has created over 400 full and part time jobs and the store is expected to generate 4.5 million visits per year, with 70% coming from out of state.



BLUE RIBBON AWARD



**BLUE BLACK SQUARE
Submitted by Day Pitney LLP**

Our top award winner is a mixed-use development that combined

private and public investments and a pedestrian-friendly design in a manner that redefines West Hartford Center. This Blue Ribbon project not only delivered a destination for people to live, work, and play, but had to overcome significant obstacles to do so. The development team endured through 2 Town-wide referenda, 11 lawsuits and funding challenges before delivering an area defining commercial/residential project consisting of: 200,000 sf of retail; 167,000 sf of office; 107 residences; and a Green park.

**DEVELOPERS SHOWCASE
EXHIBITORS**

- Langan Engineering
- CB Richard Ellis—NE Partners LP
- The S/L/A/M Collaborative
- Pullman & Comley, LLC
- Construction Institute
- University of Hartford
- JCJ Architecture
- Thelen, Reid Brown Raysman
& Steiner LLP
- Shipman & Goodwin LLP
- GZA GeoEnvironmental, Inc.
- Day Pitney
- Halloran & Sage LLP
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- The Regus Group
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- Cubellis Architects
- Triton Environmental, Inc.
- Northland Investment Corporation
- CERC SiteFinder®
- Griffin Land
- Hartford Business Journal

**THANK YOU TO
OUR PROGRAM SPONSORS:
CERC SiteFinder®
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**Congratulations To All
2008 Nominated Projects!**

- Adams & Knight Advertising
Agency, Avon*
- Amity Regional Senior High School,
Woodbridge*
- Clarke Center Cafeteria
Renovations, New London*
- Community Health Services/Evan
H. Daniels, Jr. MD Center for
Family Medicine, Hartford*
- Connecticut Center For Advanced
Technologies (CCAT) East Hartford*
- New England Tradeport, Windsor*
- Price Chopper/Buffalo Wild Wings,
Windsor*
- Renee Samuel & Technology
Center, West Hartford*
- Sharon Hospital Expansion
& Remodel, Sharon*
- The Shops at Somerset Square
(Building E), Glastonbury*
- Tunxis Community College
Addition, Farmington*
- University of Hartford
Hawk Hall, Hartford*



Left to Right: Maura Cochran, Erika Phillips, Colin Hill, Duby McDowell, Monika Avery, Neal Freuden, and Jason Avery

2008 Executive Committee

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Diana MacPherson
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CT Real Estate Awards

Melissa Pasquale
CERC SiteFinder

Jennifer Rancourt Gosselin
CB Richard Ellis -

President's Column

Diana MacPherson, President



I am very excited to assume the role of President of the Real Estate Exchange this year. With the leadership and participation of the Executive Committee and the active participation and involvement of the membership, I am confident that we will build on past successes and perhaps introduce a few innovations of our own.

I am very fortunate to begin my term following our 20th anniversary year. As I look ahead to the coming year, I realize that perhaps the most difficult challenge will be that of following in the footsteps of Jennifer Haddad, whose strong, organized leadership contributed so much to the Real Estate Exchange. Our programs and events last year once again reflected the Exchange at its best, and our social activities offered the warm, collegial atmosphere that we all look forward to when we get together.

As the Exchange enters its third decade, I am glad to be a member of this vibrant organization. We have just held the Exchange's 13th Annual Developer's Showcase and Connecticut Real Estate Awards. This, our premiere event, is highlighted elsewhere in this newsletter, but it was a high energy evening of celebration of our Developers, Suppliers and the Blue Ribbon projects of the year. Many thanks to all the participants, and to the hard work of both the Program Committee headed by Janet Wheeler and Susie Hays, and the CT Real Estate Awards Committee headed by Jennifer Gosselin and Melissa Pasquale.

This year one of my goals is to see an increase in our membership and to see our members take broad advantage of our CREW Network connection. Membership in the Real

Estate Exchange includes membership in CREW. Our CREW Delegates this year are Bob Cummings and Sara Taylor. Bob is on several of the national committees, so the Real Estate Exchange is well represented. For more information, the CREW website is www.crewnetwork.org. The annual convention and marketplace will be in Houston in October. It would be great to have a large contingent there from Hartford.

Later this year the Exchange will do an electronic survey of the members and use the results to determine how we can increase the many networking and doing-business connections that we can make with each other. It's increasingly more important to have a visible and recognizable "brand," and I hope to have lots of discussion about this branding process. We will also try to migrate to more paperless communications, so don't delete those realestateexchange@crewnetwork.org emails without giving them a look! We welcome comments about the website at any time. It's going to be a busy year, but I am optimistic that the board committees and the membership at large will achieve many of the goals we have set, bring even greater recognition to the Real Estate Exchange and the quality of our membership, and most importantly, enhance the value of membership in the Real Estate Exchange.

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CREW



CREW NETWORK NEWS

NETWORK

**APRIL 23, 2008
Professional
Development Event
Members Only
(Members May Invite 1 Guest)**

**Tour of 915 Main St.
Unit 918
Downtown Apartments**

**April 23, 2008
Tour Starts
At 5:30 p.m.
(Park in Temple
Street Garage)**

**JOIN US AFTER FOR
A COMPLIMENTARY
HOT DOG & BEVERAGE
At WOODY'S FISH TANK**

\$10 Per Person

**REGISTRATION DEADLINE:
FRIDAY, APRIL 18TH**

**Jessa Kurzman
860-987-4726
jessa.kurzman@cbre-ne.com**

**TO REGISTER:
www.rexchange.org**

**BOB CUMMINGS of
SS&C Technologies, Inc., &
SARA TAYLOR of
Murtha Cullina LLP**

Are This Year's CREW Delegates.

Bob Cummings just returned from the Winter Meeting in Phoenix, Arizona and is currently serving on the Education Committee, planning strategy and programming for the Winter, Spring Conferences as well as the Fall convention. Bob is also on the Nominating Committee that evaluates the leadership candidates for the 2009 Year.

THE REAL ESTATE EXCHANGE CREW SPONSORSHIP OF \$2,000

The Real Estate Exchange has become a supporting chapter of CREW Network. Benefits include:

- ◆ Two invitations to the exclusive Chapter Leadership Networking Champagne and Dessert Reception during the 2008 Convention
- ◆ Chapter Listing in the 2009 Membership Directory & Resource Guide, Convention Guidebook and other marketing brochures
- ◆ Recognition on the CREW Network Web site
- ◆ Recognition during the 2008 Convention & Listing in the Directory and on Convention CD
- ◆ Quarter page ad in the 2009 Membership Directory & Resource Guide & exclusive chapter name recognition

CREW SOUTHWEST FLORIDA INC. BECOMES 66TH CREW NETWORK CHAPTER

At the recent CREW Network Winter Meeting in Phoenix, Arizona, delegates unanimously voted to approve CREW Southwest Florida, which serves the Naples, Florida area, for membership into CREW Network. This brings the total CREW membership to 8,000 professionals across North America.

CREW FOUNDATION DONATIONS

CREW Foundation is the philanthropic arm of CREW Network. For the past 10 years, the Foundation has supported programs that assist women and girls to achieve economic self sufficiency and promote the entry of more women into commercial real estate. To date, CREW Foundation has awarded over \$600,000 in grants. Local CREW chapters annually raise approximately \$1,000,000 for charitable organizations in their own communities.

CREW NETWORK SCHOLARSHIP PROGRAM

Gail S. Ayers, PhD, CREW Network CEO AND CREW Foundation President announces the newly developed **CREW Network Scholarship Program**. CREW Network is prepared to award up to ten \$10,000 scholarships annually to cover the cost of books and tuition for women enrolled in their junior or senior year of an accredited real estate program at the university level. That's \$100,000 CREW Network is investing in the commercial real estate careers of women. A full description of the program, eligibility requirements and application process is available on the CareerZone Web page (www.crewcareerzone.org). Also new is the CareerZone which is an exceptional tool to promote the extensive careers in commercial real estate. If you have contacts at the college/university level involved in real estate programs, please forward that information so CREW Network can contact that university about this important opportunity for women.

**2008 CREW NETWORK
CONVENTION & MARKETPLACE
HOUSTON, TEXAS
OCTOBER 15—18, 2008**

CREW Celebrates 20 Years in 2009!

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& Steiner LLP
Turner Construction Company
Vanasse Hangen Brustlin, Inc.



MEMBERSHIP INFO

NEW MEMBER DIRECTORY & NEW MEMBERS

The 2008 Member Directory has been completed and will be mailed out to Real Estate Exchange Members.

Please introduce yourselves to these new members.

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